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KRAFT HEINZ SWOT & PESTLE ANALYSIS

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Company Name: Kraft Heinz

Company Sector : FMCG, Food and Beverages

Operating Geography: United Kingdom, Global

About the Company: Kraft Heinz is an American multinational food and beverage company with sales in more than 190 countries. Headquartered in both Pittsburgh and Chicago, Kraft Heinz is a globally trusted producer of high quality delicious foods which come under a host of iconic brands like Kraft, Heinz, ABC, Capri Sun, Classico, Jell-O, Kool-Aid, Lunchables, Maxwell House, Ore-Ida, Oscar Mayer, Philadelphia, Planters, Plasmon, Quero, Smart Ones and Velveeta. This company was formed by the merger of Kraft foods and Heinz in 2015. It has become the globe's fifth largest food and beverage company and third largest in the United States. Kraft Heinz had 39000 employees as of 2017. Kraft Heinz merger contributed to a large number of brand extensions that proved out to be beneficial in generating extra revenue. One such brand extension of Kraft Heinz witnessed by consumers in 2018 was 'Just crack an egg', which is a firstof-its-kind savory product that prepares delicious breakfast in no time. The Company claims to provide "high quality, great taste and nutrition for all eating occasions whether at home, in restaurants or on the go."

Kraft Heinz mission statement reads "We are Kraft Heinz. We are not for everyone, but we are exceptional for the few. Our values of Ownership and Meritocracy are two exciting elements of the Kraft Heinz culture. They create an environment of empowerment unique to our company and provide high-potential employees with unlimited growth opportunity." Kraft Heinz vision is "To Be the Best Food Company, Growing a Better World." Kraft Heinz Unique selling proposition or USP lies in it being one the leading food and beverage companies across the world, offering unparalleled range of products from iconic brands. It is the topmost food and beverage brand in North America and the fifth largest food and beverage Company in the world.

Revenue:

?\$26,260 million - FY ending 31st December 2018 (y-o-y growth negligible)

\$26,232 million - FY ending 31st December 2017 (y-o-y growth of negative -0.9%)

\$26,487 million - FY ending 31st December 2016



SWOT Analysis:

The SWOT Analysis for Kraft Heinz is given below:

Strengths	Weaknesses
1.Strong brand name with a wide portfolio of	1.Frequent Product recalls
products	2.Increasing debt attracting unwanted risks
2.Healthy growth with strong financials	3.Food products have a limited shelf life
3.Strong distribution channels	4.High cost of raw materials
4.Robust investment in R&D	
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Opportunities	Threats
	Threats 1.Increase in regulations in food industry
Opportunities	
Opportunities 1.Demand for healthier food products	1.Increase in regulations in food industry



PESTLE Analysis:

The PESTLE Analysis for Kraft Heinz is given below:

Political	Economical
1.Political engagement, contributions and	1.Strong GDP growth in emerging markets
corporate lobbying	2.Impact of foreign currency fluctuations and
	inflation
Social	Technological
1.Emerging local brands and rapid taste shifts	1.Generation of supply chain insights through
along milllenials	technology
Legal	Environmental
1.Regulatory compliances and government	1.Initiatives to promote food security
oversight	2.Sustainable environmental practices across
2.Strong compliance for supply chain	operations
transparency and labor practices	

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