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POSCO SWOT & PESTLE ANALYSIS

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Company Name: POSCO

Company Sector: Iron & Steel

Operating Geography: South Korea, Asia, Global

About the Company:

Headquartered in Pohang, South Korea, Posco started operations in 1968 for manufacturing and selling rolled steel products. The company has gradually ventured into various related businesses that uses steel products or supplies requisite raw materials for manufacturing. Also, it has diversified risk by expanding its operating geography as mentioned above. It also took up a restructuring initiative that resulted in a financial effect worth KRW 7 trillion. POSCO has received many awards such as "Excellence in Sustainability at Steelie Awards", gold prize at "6th Asia Sustainability Reporting Awards", etc. As announced in January 2022, Adani Group, an Indian conglomerate, will partner with Posco, to develop and build an integrated steel mill in Mundra, Gujarat, with a \$5 billion investment (approx. Rs 37,000 crore). In response to the carbon reduction requirement, POSCO and Adani signed a non-binding MoU to collaborate further at the group business level in various industries such as renewable energy, hydrogen, and logistics.

POSCO's USP lies in it being ranked number 1 for "The World's Most Competitive Steelmaker" from consecutive 12 years. The mission statement of USS POSCO states "To Conduct Business in A Manner That Provides Maximum Value to Our Customers, Owners and Employees." With a vision of "To deliver the meaning of With, which embodies the meaning of a corporate citizen growing together with society, W expresses the continuation of empathetic harmony by visualizing the image of two individuals holding hands. The warm orange color possesses the positive energy of growing together."

Revenue:

76,010 billion KRW - FY ending 31 March 2021

57,467 billion KRW - FY ending 31 March 2020



SWOT Analysis:

The SWOT Analysis for POSCO is given below:

Strengths	Weaknesses
1.Largest steel producer in Korea	1.Problematic Cash Conversion Cycle
2.Strategic initiatives through subsidiaries and	2.Heavy reliance on export sales
joint-ventures	
3.Strong financial performance this year	
4.Global presence with a diversified portfolio	
5.People \u2013 Centric organisation	
6.In \u2013 house research capability	
Opportunities	Threats
1.Expected Growth in steel demand in	1.High competition in the steel industry
developing economies	2.New environmental regulation may lead to
2.Expected Consolidation of the sector	high capital expenditure
3.New Ventures and Restructuring Endeavour	3.Availability of substitute Products for steel
	4.Uncertainty in Korean and Asian markets



PESTLE Analysis:

The PESTLE Analysis for POSCO is given below:

Political	Economical
1.Fluctuating business Environment	1.Decrease in global economic demand
2.Escalation in tensions with North Korea	2.Exchange Rate fluctuations
	3.Effect of Covid-19 on business operations
Social	Technological
1.Role of demographics in the steel industry	1.Innovations by Competitors
2.Urbanization to increase the demand for	2.Applying AI to manufacturing industry
steel	
Legal	Environmental
1.Violation of laws leading to fines	1.CO2 emission norms
2.Bankruptcy Resolution Laws	2.Sustainable use of resources

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