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CISCO SYSTEMS SWOT & PESTLE ANALYSIS

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Company Name: Cisco Systems

Company Sector: Information Technology, Networking Equipment

Operating Geography: United States, Global

About the Company: Cisco Systems, Inc. is an American multinational technology conglomerate based in San Jose, California. It was founded by Leonard Bosack and Sandy Lerner in 1984. The company develops, manufactures and sells networking hardware, software, telecommunication equipment, security and other high-technology services and products. It also provides switching, routing, wireless and data center products, network security, cloud and email security, identity and access management, advanced threat protection and unified threat management products. It also offers Internet of Things, domain security and energy management through its various acquisitions like OpenDNS, Webex, Jabber and Jasper. The services are provides to businesses of all sizes, public institutions, governments and service providers. In 2020, Fortune magazine

ranked Cisco at number four on their annual list of the 100 Best Companies to Work For. It has

approximately 77,500 employees across all its subsidiaries in 2020. On January 25, 2021, Cisco

reincorporated in Delaware.

Cisco Systems, Inc.'s unique selling proposition lies in being one of the leading brands in the telecom service providers sector. Cisco Systems, Inc.'s mission statement reads, "To inspire new possibilities for our customers by reimagining their applications, securing their data, transforming their infrastructure, and empowering their teams."

Revenue:

\$49.3 billion – FY ending July 25, 2020

\$51.9 billion - FY ending July 27, 2019



SWOT Analysis:

The SWOT Analysis for Cisco Systems is given below:

Strengths	Weaknesses
1.Robust inorganic growth strategy	1.Delay in order fulfilment due to various
2.Leading market position in major product	supply chain issues
segments	2.Cisco smart switches allow hacker to take
3.Significant presence in all high-growth	over devices
product segment	
4.Focus on building leading internet	
capabilities through unparalleled innovation	
Opportunities	Threats
Opportunities 1.Spend on optics to continue to increase as	Threats 1.Intense pressure of competition
• •	
1.Spend on optics to continue to increase as	1.Intense pressure of competition
1.Spend on optics to continue to increase as speeds increase	1.Intense pressure of competition 2.The service provider market is quite volatile
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1.Spend on optics to continue to increase as speeds increase2.Set to grow as the cloud data segment grows3.Growth in software defined networking	1.Intense pressure of competition2.The service provider market is quite volatile3.Global semi-conductor shortage impacting



PESTLE Analysis:

The PESTLE Analysis for Cisco Systems is given below:

Political	Economical
1.Participation in policymaking and politico-	1.Strong GDP growth in emerging markets
corporate lobbying	2.Exposed to volatile currency movements
2.U.S-China trade war impacting IT companies	
Social	Technological
1.Rural broadband center to tackle digital	1.Internet and big data increasing concerns
divide	around complexity and security
2.Increasing urbanization to accelerating	2.Strategic acquisitions to shape the product
digital economy and infrastructure	portfolio with changing technology trends
3.Trust and responsibility a critical aspect for	
integrity of solutions and networks	
Legal	Environmental
1.Strong compliance framework across the	1.Development of environmentally responsible
supply chain	products, services and operations
2.Local regulations and government policies	2.Strong emphasis on sustainability

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