# S&P TEST

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# BRENNTAG SE SWOT & PESTLE ANALYSIS

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Company Name: Brenntag SE

Company Sector: Specialty and Industrial Chemicals – Marketing & Distribution

Operating Geography: Germany, Europe, Global

#### About the Company:

Brenntag SE, a German distributor of chemicals, was founded in Berlin in 1874. The company has its headquarters in Essen, Germany, and it conducts business in more than 78 different countries. By streamlining market access to thousands of goods and services, the multinational corporation controls complex supply chains for chemical producers and consumers. It brings together a world network and excellent local execution. sells and distributes chemicals and products made with chemicals in the three areas of life science, material science, and environmental. Cosmetics, food, pet food, and medications are all made with compounds from the life sciences. In addition to the production of coatings and paints as well as the extraction of oil and gas, material science chemicals are also used to create soaps, detergents, and coatings. When treating water, environmental chemicals are employed. Geographically, the corporation is divided into four segments: North America, Latin America, Europe, the Middle East, Africa, and Asia-Pacific. EMEA is the segment that generates the most revenue. In June 2022, Brenntag announced a 75/25 joint venture with the Al-Azzaz Chemicals Company, Saudi Arabia.

The USP of Brenntag is that it is the market leader worldwide in the distribution of chemicals and additives, providing a full line of more than 10,000 goods and a top-tier supplier network. The mission statement of Brenntag reads, "Brenntag strives to be the industry's most effective and preferred channel partner".

#### Revenue:

14,383 million- FY ending 31st December 2021 (y-o-y increase 21.9%)

11,794 million- FY ending 31st December 2020



### SWOT Analysis:

The SWOT Analysis for Brenntag SE is given below:

Strengths	Weaknesses
1.Brenntag's wider geographical presence	1.Lawsuits filed against Brenntag may impact
allows it to capture major markets across the	its profitability and damage its reputation
globe and increase market share	2.Brenntag's North American segment's poor
2.Global market leader in chemicals and	performance can impact the company's entire
ingredients distribution	operations
3.Offers products to diversified markets and	
segments thereby lowering the financial risks	
4.Sound financial track record and resilience	
during downturn	
Opportunities	Threats
	Threats  1.The need to comply to various country
Opportunities	
Opportunities  1.Consistent focus on growth initiatives can	1.The need to comply to various country
Opportunities  1.Consistent focus on growth initiatives can strengthen Brenntag's business opportunities	1.The need to comply to various country specific laws and regulations, can hamper the
Opportunities  1.Consistent focus on growth initiatives can strengthen Brenntag's business opportunities  2.Strategic expansion is possible as US	1.The need to comply to various country specific laws and regulations, can hamper the growth opportunities
Opportunities  1.Consistent focus on growth initiatives can strengthen Brenntag's business opportunities  2.Strategic expansion is possible as US chemical industry is expected to grow at a	1.The need to comply to various country specific laws and regulations, can hamper the growth opportunities  2.Fluctuations in oil prices and foreign
Opportunities  1.Consistent focus on growth initiatives can strengthen Brenntag's business opportunities  2.Strategic expansion is possible as US chemical industry is expected to grow at a substantial rate	1.The need to comply to various country specific laws and regulations, can hamper the growth opportunities  2.Fluctuations in oil prices and foreign currency rate can affect the company's



### PESTLE Analysis:

The PESTLE Analysis for Brenntag SE is given below:

Political	Economical
1.Strengthening corporation between Japan,	1.Oil prices are increasing and expected to rise
US, and EU to correct unfair trade policies will	even further, affecting operational margins.
help chemical companies to have better	2.Increasing labour shortages will impact
trading opportunities.	operational costs
2.Tightening the regulation of more than 10000	3.Declining demand in the lubricants and oil &
substances by EU threatens EU chemical	gas industries will affect business performance
industry	
3.Shifting policy due to Biden administration's	
commitment to environmental justice and	
evolving TSCA act will impact Brenntag's	
business model	
Social	Technological
1.Surging demand for chemical companies to	1.Optimizing the business operation by
1.Surging demand for chemical companies to invest in sustainable products may affect	1.Optimizing the business operation by implementing digital transformation
invest in sustainable products may affect	implementing digital transformation
invest in sustainable products may affect Brenntag's growth	implementing digital transformation  2.Continuous focus on innovation to supply
invest in sustainable products may affect Brenntag's growth  2.Divergent consumer demand for plastics and	implementing digital transformation  2.Continuous focus on innovation to supply comprehensive products will positively impact
invest in sustainable products may affect Brenntag's growth  2.Divergent consumer demand for plastics and speciality materials leading chemical	implementing digital transformation  2.Continuous focus on innovation to supply comprehensive products will positively impact
invest in sustainable products may affect Brenntag's growth  2.Divergent consumer demand for plastics and speciality materials leading chemical companies to focus on adapting to such energy	implementing digital transformation  2.Continuous focus on innovation to supply comprehensive products will positively impact
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invest in sustainable products may affect Brenntag's growth  2.Divergent consumer demand for plastics and speciality materials leading chemical companies to focus on adapting to such energy transitions  Legal	implementing digital transformation  2.Continuous focus on innovation to supply comprehensive products will positively impact Brenntag's business  Environmental
invest in sustainable products may affect Brenntag's growth  2.Divergent consumer demand for plastics and speciality materials leading chemical companies to focus on adapting to such energy transitions  Legal  1.Increasing country specific laws and	implementing digital transformation  2.Continuous focus on innovation to supply comprehensive products will positively impact Brenntag's business  Environmental  1.Heavy focus on reducing carbon emissions
invest in sustainable products may affect Brenntag's growth  2.Divergent consumer demand for plastics and speciality materials leading chemical companies to focus on adapting to such energy transitions  Legal  1.Increasing country specific laws and regulations can limit Brenntag's growth	implementing digital transformation  2.Continuous focus on innovation to supply comprehensive products will positively impact Brenntag's business  Environmental  1.Heavy focus on reducing carbon emissions and promoting low carbon investment

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