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WACKER NEUSON SE SWOT & PESTLE ANALYSIS

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Company Name: Wacker Neuson SE

Company Sector: Construction Equipment

Operating Geography: Germany, Europe, Global

About the Company:

Wacker Neuson SE is a publicly-traded manufacturer of concrete and construction site technology equipment and compact machines with headquarters in Munich. Wacker Neuson, Kramer, and Weidemann are all part of the Wacker Neuson Group. Johann Christian Wacker established the company in 1848 as a blacksmith's shop in Dresden, Germany, under the name Wacker. In 1875, it began industrial production. The company makes construction, landscaping, agriculture, recycling, energy, and rail equipment. Excavators, dumpers, loaders, concrete technologies, generators, and saws are just a few of the items offered by the organisation. In addition, the company provides product attachments and accessories to aid in the delivery of optimal solutions. Compact Equipment (about half of all revenue), Light Equipment, and Services are Wacker Neuson's three business segments. Through sales and service stations strategically located around the world, the company provides a variety of services, spare parts, and rental equipment. The majority of the company's revenue comes from Europe, although it also sells to consumers in the Americas and Asia-Pacific. The Wacker Neuson Group has agreed to purchase the Enar Group in its entirety from the principal shareholders of Enarco SA in Spain. Enar has officially become part of the Wacker Neuson Group once the purchase was completed on June 1, 2022.

The USP of the Wacker Neuson Group is its position as a leading maker of light and small equipment. The mission statement of Neuson reads, "The success of our customers from construction and agriculture is the focus of our thinking, acting and learning. Due to our proximity to customers worldwide, to their regional needs, tasks and locations, we understand customer processes faster and better. As the specialist for light and compact equipment, we proactively offer innovative solutions, products and services to sustainably strengthen the economic success of our customers".

Revenue:

1,866.2 million - FY ending 31st December 2021 (y-o-y growth 15.5%)

1615.5 million - FY ending 31st December 2020



SWOT Analysis:

The SWOT Analysis for Wacker Neuson SE is given below:

Strengths	Weaknesses
1.Broad range of innovative product portfolio	1.Weaker presence of the company outside
with some product groups having double digit	Europe.
market share.	2.Frequent changes in the management
2.The company has reduced its net debt	positions of the company can affect the
significantly to nearly zero which gives it a	decision-making process.
financial leverage.	
3.Strong strategic alliances with industry	
leaders.	
4. Higher growth in profit margins which is	
more than the pre-pandemic levels driven by	
cost control measures.	
5.Use of efficient process and advanced	
technology in R&D.	
Opportunities	Threats
1.Expanding the current market positions	1.Supply chain crisis can affect the operations
driven by strategic focus.	of the company.
2.Zero emission product portfolio has the	2.Rising covid-19 cases in certain parts of the
scope of posting huge growth.	
scope of posting mage growth.	world can affect demand for the products of
3.Growth in the digital services offering can	the company.

Southeast Asia region can affect the strategic

expansion of the company.



PESTLE Analysis:

The PESTLE Analysis for Wacker Neuson SE is given below:

Political	Economical
1.EU has released a major infrastructure plan	1.Global inflation is rising and is affecting the
to counter China.	prices of commodities.
2.Ukraine- Russia war is putting pressure on	2.Supply chain disruption is affecting the raw
the global supply chain	material prices and shipping costs.
	3.The energy prices in EU are rising due to
	energy cut-off from Russia.
	4. Eurozone's economic growth is set to be
	affected by the Ukraine war.
Social	Technological
1.By the year 2050, two-thirds of the world	1.Agricultural sector in EU is also moving
population are predicted to be living in cities.	towards digitization and mechanization.
2.The rising standards of living in developing	2.Equipment in the construction industry are
and emerging economies, is creating demand	being transformed into smart equipment
from new group of consumers.	through IOT and AI.
Legal	Environmental
1.China has updated the China IV emissions	1.Global climate change is pushing industries
standard for non-road mobile equipment.	towards adopting net zero emissions target.
2.New reporting requirement is being	
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