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BIONTECH SE SWOT & PESTLE ANALYSIS

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Company Name: BioNTech SE

Company Sector : Biotechnology

Operating Geography: Germany, Europe, Global

About the Company:

BioNTech SE is a German biotechnology firm headquartered in Mainz, that develops and manufactures active immunotherapies for patient-specific illness therapy. It creates drug candidates based on messenger ribonucleic acid (mRNA) for use as individualised cancer immunotherapies, vaccines against infectious diseases, and protein replacement therapies for rare diseases, as well as engineered cell therapy, novel antibodies, and small molecule immunomodulators as cancer treatment options. In 2008, Uur Ahin, Zlem Türeci, and Christoph Huber created BioNTech. The business's efforts revolve around the research and manufacture of technology and pharmaceuticals for personalised cancer immunotherapy. The company has over 20 product candidates in development, eight in nine current clinical trials, and has treated over 250 patients with 17 different tumour types. With Pfizer and Fosun, the company is working on "Project Lightspeed" a project to create a revolutionary mRNA technology for a COVID-19 vaccine. On May 28, 2021, Pfizer and BioNTech received the first European Union approval for the COVID-19 vaccine in adolescents.

BioNTech's Unique Selling Point or USP lies in its technology, which allows it to combine modes of action in a coordinated manner to cure cancer more effectively than currently available medications. Because of its synergistic platform and manufacturing capabilities, the company is at the forefront of the paradigm shift toward customised immunotherapies. BioNTech's vision statement reads, "We aspire to individualize cancer medicine".

Revenue:

482.3 million - FY ending 31st December 2020 (y-o-y growth 344%)

108.6 million - FY ending 31st December 2019



SWOT Analysis:

The SWOT Analysis for BioNTech SE is given below:

Strengths	Weaknesses
1.Strategic collaborations with partners like	1.Lack of sales and marketing capabilities
Pfizer led to growth	2.No other large-scale product commercialized
2.Long term strategy in the field of immuno-	other than Covid-19 vaccine
oncology	3.Significant accumulated losses over the years
3.First mover in globally used Covid-19 vaccine	
4.Strong immuno-engineering competencies	
Opportunities	Threats
Opportunities 1.mRNA based pharmaceuticals have great	Threats 1.Possible enforcement of export authorization
• •	
1.mRNA based pharmaceuticals have great	1.Possible enforcement of export authorization
1.mRNA based pharmaceuticals have great potential in healthcare	1.Possible enforcement of export authorization schemes by EU
1.mRNA based pharmaceuticals have great potential in healthcare 2.Rapid design and manufacturing capability	1.Possible enforcement of export authorization schemes by EU 2.Large number of corporations are in



PESTLE Analysis:

The PESTLE Analysis for BioNTech SE is given below:

Political	Economical
1.WHO's Covax program to ensure availability	1.Healthcare sector expanded faster than
of vaccines across the world	world economy
2. Vaccine diplomacy has become a new way of	
international relations	
3.Pressure on governments to make Covid-19	
vaccines available for free	
4.Governments controlling vaccine raw	
material supply for domestic use	
Social	Technological
1.Development of vaccine during pandemic	1.Negative perception about the
brought goodwill to the biotech sector	commercialisation of Covid-19 vaccines ","
Legal	Environmental
1.Engineered cell therapies for treatment of	1.Pricing control measures hinder the
tumours"],["	successful commercial launch
Legal	2.Full implementation of ACA act in USA
	affects pharmaceutical financing
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